

Graham and Maiman Pricing Seminars 2017

The global leader in
door opening solutions

ASSA ABLOY Wood Doors will be providing accommodations at the Historic Park Inn in downtown Mason City.



Historic Park Inn Hotel

The Historic Park Inn Hotel, together with City National Bank in Mason City, IA, were designed by American architect Frank Lloyd Wright and completed in 1910. The design greatly influenced architecture in Europe and is as striking today as it ever was.

The Historic Park Inn Hotel is the last Wright designed hotel in the world. A complete renovation, including restoration of the distinctive brick and terra-cotta facade as well as art glass windows has restored the Prairie School building to a functional hotel.

October 4-6

Estimating Seminars in Mason City will include a tour of Graham office and manufacturing plant.

ASSA ABLOY Wood Doors Pricing Seminars will include a discussion of wood door standards, a complete ASSA ABLOY Wood Door (Graham and Maiman) product line overview, a summary of programs and services, plus training on the ASSA ABLOY Wood Door's online pricing and ordering tools. Maximum benefit can be achieved with distributor personnel having six months experience in the wood door industry. Our team of expert instructors will familiarize participants to all aspects of ASSA ABLOY Wood Doors, providing students a viable working relationship.

Optional PRO-TECH Training October 2-4

Optional two day PRO-TECH Training Classes will begin before the ASSA ABLOY Wood Door Pricing Sessions. The class will start Monday at noon and end at noon on Wednesday. The class is geared toward the latest version of PRO-TECH and is intended for new users and those that have attended a prior PRO-TECH training session and need a refresher course.

The training will include:

PRO-TECH Overview, Company Setup, User Security, Project Tasks/Calendar, Working with the New Spreadsheet Type Grid, Estimating Hardware, Estimating Doors and Frames, Designing Quote Forms, Detailing Hardware, Door and Frame Detailing, Processing Hardware, Ordering, Receiving, Shop Orders, and Shipping.

Registration Deadline: August 25, 2017

Transportation

All seminars will be held at 1502 12th Street NW in Mason City, Iowa

NEW:
Attendees will need to provide their own transportation to and from Mason City.

Hotel accommodations will still be provided by ASSA ABLOY during your stay in Mason City.

Attendees will have the opportunity to meet and socialize with the ASSA ABLOY Wood Door Management Team and Customer Service professionals.

Additional details will be outlined in a confirmation letter after registration and acceptance into the seminar. Please do not make any reservations until you receive your confirmation letter from Graham.

GRAHAM | MAIMAN

Pricing Seminar Registration Form

(Type or print legibly. This form may also be filled out online, saved to your computer, and then emailed.)

Registration Deadline: August 25, 2017

Distributor Name: _____

Mailing Address: _____

City, State, Zip: _____

Participant's Name: _____ Nickname: _____

Participant's Cell Phone #: _____ Participant's Email: _____

Participant's Shirt Size: _____ Years experience in the wood door industry: _____

Prepared by Wood Door Manager or Officer of your company:

Manager's Name: _____

Manager's Email: _____

Date: _____

Which Seminar(s) Will You Be Attending?

Pricing Seminar

October 4-6, 2017

Optional PRO-TECH Training

October 2-4, 2017

Please specify any special food needs

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